

# AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
Year  
**For the 12 month period beginning: July 1, 21**
**Ending: June 30, 22**

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	150,000.00	60.00	80,505.00
4006 Registration Fee Refunds	-3,000.00		(3,042.00)
4007 Early Registration Discount			
4008 Multi-Child Discount			
4009 Late Registration Fees	3,000.00	30.00	
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees			
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	2,000.00		2,110.00
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other			
4310 Sponsors/Contributions/Donations	2,500.00		8,275.00
9105 Interest Income	12.00		26.00
4959 Other Income (Describe)			
<b>Total Estimated Revenue (R):</b>	154,512.00		\$ 87,874.00

<b>Estimated Expenditures:</b>			
5101 Uniforms - Players - TAX PAID	58,125.00	23.25	11,216.00
5102 Uniforms - Coaches - TAX PAID			
5103 Uniforms - Referees - TAX PAID	1,000.00		
5104 Uniforms - Other - TAX PAID			1,516.00
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID			
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	33,157.00		6,270.00
5115 Facility / Park Fees			
5130 Equipment - TAX PAID			
5135 Equipment - NO TAX PAID			
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees	2,400.00		

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	4,000.00		
5255	Ads/Newsletter/Yearbook/Pictures	5,600.00		997.00

**Estimated Expenditures:**

		Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions		
5262	Fund-raising: Other		
5274	Awards & Volunteer Recognition	15,000.00	
5275	Donations	2,500.00	5,000.00
5431	Clinic Training Expenses: Player		
5432	Clinic Training Expenses: Coaches	4,750.00	93.00
5433	Clinic Training Expenses: Referees	4,000.00	5,250.00
5434	Clinic Training Expenses: Other		
5701	Payments to AYSO: Inter-regional		
5702	Payments to AYSO: NSTC		5,000.00
5703	Payments to AYSO: Registration Fees	20.00	21,500.00
5704	Payments to AYSO: Supply Center	1,000.00	
5705	Payments to AYSO: Sales Tax		1,640.00
5710	Payments to Affiliates		
5715	Payments to Referees (Playing Circuit)		
5801	Fixed Assets (over \$1,000)		8,848.00
7401	Travel: Other		
7430	Conferences / Meetings	1,200.00	
7431	Section / NAGM	5,000.00	
7435	Travel Mileage		
7515	Phone / Internet / Website	2,000.00	920.00
7535	Postage	55.00	44.00
7540	Freight paid for uniforms and equipment		
7625	Office Supplies	500.00	214.00
7695	Miscellaneous Supplies		
8305	Bank Fees		
8375	Volunteer Background Screening	7,000.00	3,575.00
8595	Other Expenses	7,000.00	4,984.00
	post office box rent	225.00	232.00
	Contingency		
<b>Total Estimated Expenditures (E):</b>		<b>\$ 154,512.00</b>	<b>\$ 77,299.00</b>

**Estimated Cash Increase (Decrease): (R-E)**      \$ -

**Estimated Bank Balance on June 30:** \_\_\_\_\_

**Estimated Ending Cash Balance:**                      \$ -

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments: \_\_\_\_\_

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<p><b>DUE DATES:</b></p> <p>Region: 30 days prior to end of fiscal year - June 1</p> <p>Area discretionary account: July 1</p> <p>Section discretionary account: July 1</p> <p>Tournament: 6 months prior to event</p> <p>Camp: 60 days prior to camp</p> <p>Cultural Exchange: 3 months prior to travel</p>	<p><b>PLEASE COMPLETE THIS SECTION:</b></p> <p style="text-align: center;"><u>Registration fees</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: left;">Players</td> <td style="text-align: center;">Fee</td> <td style="text-align: right;">=</td> <td></td> </tr> <tr> <td style="text-align: center;">2500</td> <td style="text-align: center;">x \$ 60.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 150,000.00</td> </tr> <tr> <td style="text-align: center;">_____</td> <td style="text-align: center;">x _____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td style="text-align: center;">100</td> <td style="text-align: center;">x \$ 30.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 3,000.00</td> </tr> <tr> <td style="text-align: center;">_____</td> <td style="text-align: center;">x _____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td colspan="3" style="text-align: right;"><b>Total</b></td> <td style="text-align: right;"><b>\$ 153,000.00</b></td> </tr> </table>	Players	Fee	=		2500	x \$ 60.00	=	\$ 150,000.00	_____	x _____	=	\$ -	100	x \$ 30.00	=	\$ 3,000.00	_____	x _____	=	\$ -	<b>Total</b>			<b>\$ 153,000.00</b>
Players	Fee	=																							
2500	x \$ 60.00	=	\$ 150,000.00																						
_____	x _____	=	\$ -																						
100	x \$ 30.00	=	\$ 3,000.00																						
_____	x _____	=	\$ -																						
<b>Total</b>			<b>\$ 153,000.00</b>																						

\* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.